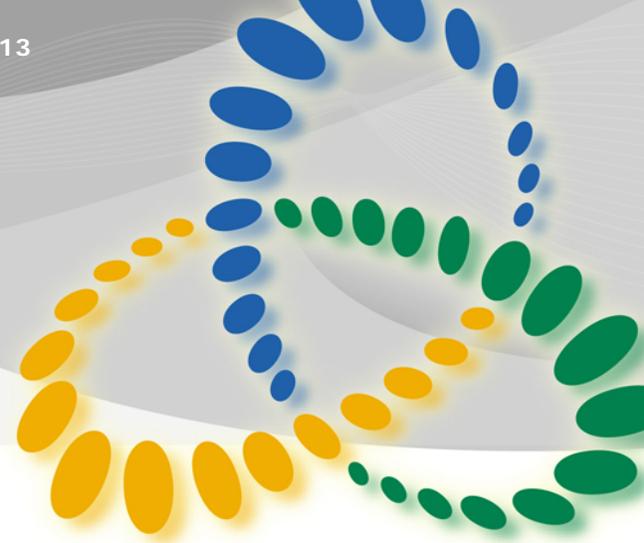


News about corrosion and the corrosion industry produced quarterly for members of NACE International in the Calgary area



## Annual Dinner a delicious evening!



The NACE annual dinner on June 7, 2013 was an excellent evening of networking, socializing and hypnotic entertainment.

Everyone in attendance was highly entertained by author, speaker and entertainer, Colin Christopher.

And the Petroleum Club location was the best yet with terrific ambiance and a great meal prepared by award winning Executive Chef Liana Robberecht.

The evening also included recognition of our service award winners who have achieved the milestones of 25 or 35 years as NACE members:

### 35 years

Keith Coulson  
James Bradley  
Scott Oliphant  
Dallas Thill  
Tim Whitten

### 25 years

Josef Bojes  
George Gervais  
Douglas Kellow



*Scott Oliphant (left) receives his award from NACE Calgary Chair Neil Park.*

Thanks to our annual sponsors and our event sponsors for once again making this event possible and affordable for members!

### [Register now!!](#)

## 2013 NACE Calgary Golf Tournament



Registration is now underway for the August 16 NACE Calgary annual golf tournament at Elbow Springs Golf and Country Club.

Just minutes west of Calgary, Elbow Springs Golf Club is a 27 hole, semi-private course located in the scenic Elbow River Valley. Natural springs create ponds and streams that come into play on 18 of the 27 holes. This championship course offers enjoyment and challenge for golfers of all abilities.

Don't miss out on this great event and networking opportunity with fellow NACE members and industry colleagues! [Click here](#) now to register and to check out our great sponsorship opportunities.



## Message from the Chair Neil Park

*The aftermath of the great southern Alberta flood is in our minds and hearts as we strive to rebuild. I hope the impacts of the flood on you, your businesses and your families have been minor, although all of us have been affected in some way by this significant event.*

*It seems there might be some challenges out there for corrosion specialists in the weeks and months to come. If you have a relevant story or photo, please let us know and we will share it with our members.*

*In mid June, the Executive Committee held a **planning session** for events, courses and member services to be offered in the fall. While plans are still being finalized, we are excited about the directions in which we are going and will bring you up to date in the next issue of NACE News.*

*Two recent successes covered in this newsletter are the **Materials Camp for Teachers** and the **Annual Dinner**. Congratulations to all the long term NACE members who were recognized at the dinner, and thanks again to our Annual Sponsors who were also recognized at the dinner.*

*Upcoming is our **Annual Golf Tournament** on August 16, always a popular event and still able to happen, despite the impacts of the flood. We also have a good schedule of courses in the fall. Visit our website to learn more and to register.*

*NACE International honours industry achievement each year with a selection of **distinguished Association Awards**. This award is given to individuals within the Northern Area (NA) membership in recognition of their significant contributions to NACE International at the Section and/or Area levels. If you would like more information and would like to nominate someone, visit our website **Events page**, and/or contact Doug Kellow who is the Northern Area Awards Chair.*

***Click here** to learn more about other NACE International awards.*

*Have a great summer! See you in the fall...*

*Neil Park*

## NACE Calgary Executive

### Chair

Neil Park

### Vice Chair

Prabhu Srinivasan

### Treasurer

Thane Schaffer

### Assistant Treasurer

Lindsay Webb

### Calgary Northern Area

### Trustee and Awards Chair

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### CATS Liaison

Nick Suidgeest

### Members at Large

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Neil Hay

Kevin LaFrentz

Yasir Idlibi

## Great Feedback on Teacher Camp



Instructor Roger Crider demonstrates different types of glass.

Twenty people attended this year's week long ASM/NACE Calgary Teacher Camp. Participants included one person from BC and two from Toronto. The high school teacher from BC (grades 8-12) was especially grateful for all the ideas that he could take away from the camp. Below is an excerpt from his letter...

*"I have just completed the ASM Materials Camp for teachers at SAIT, Calgary, Alberta. Although I have over 25 years of teaching experience, this "camp" opened my eyes to a plethora of new concepts, activities, and ideas to incorporate into my science classes. Over my entire teaching career, this is probably the best professional development activity I have ever participated in. As I am the only chemistry teacher in my area, I seldom have the opportunity to glean new ideas from other chemistry teachers. Yet this past week has equipped with ideas to make almost every unit more hands-on and student centered with labs and projects. My dog-eared supply catalogues will get well used next month.*

*The diverse variety of topics we crammed into 5 days were deftly, professionally, and (most importantly) enjoyably presented by our two Master Teachers, Roger and Ed. They not only conveyed ideas and information succinctly and intelligently, they truly inspired us to take material science back to our classrooms and get our students excited about it."*

For more information and/or to participate next year, contact Jennifer Dickason at [teachercamp@nacecalgary.ca](mailto:teachercamp@nacecalgary.ca), or Sherry Thomson at [teachercamp2@nacecalgary.ca](mailto:teachercamp2@nacecalgary.ca).



Student 'hands on' experiment with palmers.

### Upcoming Courses

**Basic Corrosion**  
Sept. 30-Oct. 4, 2013  
[Click here](#) to register

**Basic Corrosion**  
Oct. 7-11, 2013  
[Click here](#) to register.

**PCS1**  
Nov. 3-5, 2013  
[Click here](#) to register

**PCS2**  
Nov. 6-8, 2013  
[Click here](#) to register.

### Upcoming Events

**NACE Calgary Annual Golf Tournament**  
August 16, 2013  
[Click here](#) to register now.

**Northern Area Western Conference**  
Edmonton, Alberta  
January 27-30, 2014  
[Click here](#) for more information about the conference and the call for papers.

Thanks to all these people who facilitated the success of this year's Teacher Camp...

**Benefactors**  
ASM Materials Education Foundation

**Patrons**



**Partners**

SAIT

ASM Materials Camp Canada

NACE Northern Area

We gratefully acknowledge the considerable efforts of camp coordinators Jennifer Dickason and Sherry Thomson, as well as Ed Leong, his colleagues, and the staff at SAIT for hosting this unique event.

## Six tips for Effective Networking!

Use these 6 easy tips to turn that one-time networking event into a long-term business relationship.

### 1. Connect quickly on multiple levels.

Twitter, LinkedIn, Facebook, you name it. Today, there's even a great app powered by LinkedIn called [Cardmunch](#) that allows you to take a picture of a business card, and it will instantly connect you with the person's LinkedIn account. It doesn't get simpler than that. Do this either the same day or the next day—it's important to connect while the event is still fresh on everyone's mind.

Building relationships takes time, effort and genuine interest. You wouldn't wait a week to connect with a new interest on a social site; consider timely interaction with new business contacts as proper business courting.

**2. Get it on the calendar.** Coffee, lunch or drinks are preferred first methods of connection. Send an email to remind your new contact how you met. Make sure to include an important fact about the person too; we all love to know people were listening to us, and details can be great conversation starters. Request a time to meet to learn more about them, their business and how you can help one another.

**RELATED:** [8 Commandments of Networking](#)

### 3. Introduce them to a beneficial connection.

Do you know someone that may be in need of another company's services? Connect them. One of the best ways to gain the attention of others is by helping them. It doesn't take a lot of time to be a connector. [Superconnectors are priceless](#) in their power to connect other people.

**4. Send a note.** Old-fashioned snail mail is now an underused source. It's a unique, personal way to say thank you for meeting and re-send your business card. Snail mail goes a long way in setting yourself apart from ho-hum online contacts.

**5. Keep them top of mind too.** Subscribe to Google alerts or their newsletters and congratulate them on their successes, new ventures or even their recent quote in the paper. This is a great way to show genuine interest, demonstrate you're in the know, and engage with them and their business.

**RELATED:** [Why You Can't Really Network From Home](#)

**6. Set reminders.** Set your calendar up to remind you to contact your professional connections. I recommend a monthly reminder for contacts that are highly beneficial, 45 days for slightly beneficial and 60 days for everyone else. This will keep you on the right track to continue building your relationships.

When networking and building relationships, remember, everyone knows someone. Will an acquaintance think of you when asked if they know someone in your field? The best type of sales and business opportunities come from referrals. The more connected you are, the more resources you have. It's that simple.

By taking the time to research each person and their company, and doing one, three or all of these tips, you'll stay top of mind, guaranteed.

*Author: Nicole Smartt, Vice President and co-owner of [Star Staffing](#).*

## NACE Calgary Annual Sponsors

### Gold



### Silver



### Bronze



Donations from our annual sponsors are used to support our Awards Dinner, Technical Program events, and networking/educational programs with SAIT and the University of Calgary.

We also provide additional sponsorship opportunities for companies who prefer to support an individual event. For more information [click here](#) to visit our sponsorship page on the NACE Calgary website.



*NACE News is produced four times a year by the Executive Committee of NACE Calgary Section.*

*[Click here](#) to provide feedback,  
or to submit an article or story idea.*